

Preliminary Schedule of Events

(as of August 30, 2024)

ATA Show Hours (Indiana Convention Center)

| Wednesday, January 8 | 8:30am – 6:00pm |
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| Thursday, January 9 | 8:30am – 6:00pm |
| Friday, January 10 | 8:30am – 4:00pm |

Exhibitor Set-Up (Halls F-K)

| Monday, January 6 | 7:30am – 8:00pm |
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| Tuesday, January 7 | 7:30am – 8:00am |
| Wednesday, January 8 | 7:00am – 8:30am |
| Thursday, January 9 | 7:00am – 8:30am |
| Friday, January 10 | 7:00am – 8:30am |

Registration Hours (Hoosier Lobby)

| Tuesday, January 7 | 7:00am – 6:00pm |
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| Wednesday, January 8 | 7:00am – 6:00pm |
| Thursday, January 9 | 7:00am – 6:00pm |
| Friday, January 10 | 7:00am – 1:00pm |

Exhibitor Move-Out (Halls F-K)

| Friday, January 10 | 4:00pm – 11:00pm |
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| Saturday, January 11 | 8:00am – 4:00pm |

*Indicates a separate registration is required

Monday, January 6, 2025

10:00am – 5:00pm ARRO Hot Show Exhibitor Set-Up

Tuesday, January 7, 2025

| 8 | :00am – 6:00pm | Featured Products Drop Off (Exhibitors) |
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| 8 | :00am – 8:00pm | Innovation Zone Exhibitor Set-Up |
| 8 | :00am – 12:00pm | Bow Technician Certification Practicals* |
| 8 | :00am – 5:00pm | ARRO Hot Show |
| 1 | :00pm – 5:00pm | Bow Technician Certification Practicals* |
| 1 | 0:00am – 4:00pm | New Product Launch Drop Off |

Wednesday, January 8, 2025

| 7:00am – 9:00am | Target the Heart Breakfast |
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8:00am – 12:00pm Bow Technician Certification Practicals*

8:30am – 6:00pm ATA Show Hours

7:30am – 8:30am Morning Seminar Session: George Ryals IV / Last Chance Archery — The

Magic Key to Archery Consistency: Part 1

| 7:30am – 8:30am | Morning Seminar Session: Tommy Floyd / NASP – NASP: Growing the Sport of Archery |
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| 7:30am – 8:30am | Morning Seminar Session: Steven Shipe / Barnes & Thornburg LLP – The Intellectual Property Life Cycle |
| 7:30am – 8:30am | Morning Seminar Session: Set Up Your Customers for Saddle Hunting Success |
| 7:30am – 8:30am | Morning Seminar Session: Building the Best Arrow for Your Customer |
| 11:00am – 11:30am | Coffee Talk: Chris Tabone / Celerant — Using Data for Smart Business Decisions |
| 12:00pm – 1:00pm | Archery and Bowhunting Summit Lunch* |
| 12:00pm – 12:30pm | Coffee Talk: Eric Griggs and Destany Trent / GAS Bowstrings – Maximizing |
| | Your Bowstring Focused Profit Center in 5 Easy Steps |
| 1:00pm – 1:30pm | Coffee Talk: Nicole Nash / ATA — Make the Most of ATA's Business |
| | Resources |
| 1:00pm – 2:45pm | Level 1 Instructor Certification* |
| 1:00pm – 5:00pm | Bow Technician Certification Practicals* |
| 1:00pm – 6:00pm | Archery and Bowhunting Summit Presentations* |
| 2:00pm – 2:30pm | Coffee Talk: Kurt Smith / ATA — ATA Bow Technician Certification Q&A |
| 2:00pm – 3:00pm | NABA Retail Member Meeting |
| 3:00pm – 3:30pm | Coffee Talk: TBD – Industry Leader Q&A |
| 3:00pm – 6:00pm | Archery and Outdoor Alliance Show |
| 4:00pm – 4:30pm | Coffee Talk: Steven Shipe / Barnes & Thornburg — First Steps to Handle an IP Infringement |
| 6:00pm – 9:00pm | ATA's Industry Celebration Event, presented by Mossy Oak |

Thursday, January 9, 2025

| 7:30am – 8:30am | Morning Seminar Session: George Ryals IV / Last Chance Archery — The |
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| | Magic Key to Archery Consistency: Part 2 |
| 7:30am – 8:30am | Morning Seminar Session: Matthew Smith / ELEVATED Consulting – The Value |
| | of a Strategic Plan |
| 7:30am – 8:30am | Morning Seminar Session: Mike Meiran / Pnuma Outdoors — Selling Hunting |
| | Clothing Strategies for Success |
| 7:30am – 8:30am | Morning Seminar Session: Celerant — Using POS Data to Manage Inventory |
| 7:30am – 8:30am | Morning Seminar Session: Keith Arnold and Randy Wood / TenPoint |
| | Crossbows – How to Maximize YOUR Sales to Crossbow Consumers |
| 8:00am – 12:00pm | Bow Technician Certification Practicals* |
| 8:00am – 1:00pm | Level 3 Instructor Certification (requires Level 1 & 2 completion)* |
| 8:30am – 6:00pm | ATA Show Hours |
| 9:00am – 10:45am | Range Development: Containment, Community and Mobile |
| 9:00am – 11:45am | Level 1 Instructor Certification* |

| 11:00am – 11:30am | Coffee Talk: TBD |
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| 11:00am – 12:00pm | Archery and Bowhunting Summit Presentation* |
| 12:00pm – 1:00pm | Archery and Bowhunting Summit Lunch* |
| 12:00pm – 12:30pm | Coffee Talk: TBD |
| 1:00pm – 1:30pm | Coffee Talk: TBD |
| 1:00pm – 4:00pm | Level 2 Instructor Certification* |
| 1:00pm – 5:00pm | Bow Technician Certification Practicals* |
| 1:00pm – 5:00pm | Archery and Bowhunting Summit Presentations* |
| 2:00pm – 2:30pm | Coffee Talk: TBD |
| 3:00pm – 3:30pm | Coffee Talk: TBD |
| 4:00pm – 4:30pm | Coffee Talk: TBD |
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4:00pm – 5:30pm Featured Products Pick-up (Exhibitors)

Friday, January 10, 2025

| 7:30am – 8:30am | Morning Seminar Session: Randy Walk / Hoyt Archery — Growing a Culture of Innovation |
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| 7:30am – 8:30am | Morning Seminar Session: Matthew Smith / ELEVATED Consulting — What's the Value of My Retail Pro-Shop? |
| 7:30am – 8:30am | Morning Seminar Session: Jeff DeRegnaucourt / RT Insurance — Loss |
| | Prevention Tips for Archery Businesses |
| 8:00am – 12:00pm | Bow Technician Certification Practicals* |
| 8:30am – 4:00pm | ATA Show Hours |
| 9:00am – 12:00pm | Archery and Bowhunting Summit Presentations |
| 9:00am – 12:00pm | Level 2 Instructor Certification* |
| 10:00am – 10:30am | Coffee Talk: TBD |
| 11:00am – 11:30am | Coffee Talk: TBD |
| 12:00pm – 12:30pm | Coffee Talk: TBD |
| 1:00pm – 1:30pm | Coffee Talk: TBD |