

Preliminary Schedule of Events

(as of October 25, 2024)

ATA Show Hours (Indiana Convention Center) Registration Hours (Hoosier Lobby)

Wednesday, January 8	8:30am – 6:00pm	Tuesday, January 7	7:00am – 6:00pm
Thursday, January 9	8:30am – 6:00pm	Wednesday, January 8	7:00am – 6:00pm
Friday, January 10	8:30am – 3:00pm	Thursday, January 9	7:00am – 6:00pm
		Friday January 10	7:00am = 1:00nm

Exhibitor Set-Up (Halls F-K)

Monday, January 6	7:30am – 8:00pm
Tuesday, January 7	7:30am – 8:00pm
Wednesday, January 8	7:00am – 8:30am
Thursday, January 9	7:00am – 8:30am
Friday January 10	7:00am = 8:30am

Exhibitor Move-Out (Halls F-K)

Friday, January 10	3:00pm – 11:00pm
Saturday, January 11	8:00am – 4:00pm

*Indicates a separate registration is required

*Archery & Bowhunting Summit education programming (separate registration)

Morning Seminar Sessions - included in your Registration

Monday, January 6, 2025

11:00am – 6:00pm ARRO Hot Show Exhibitor Set-Up

Tuesday, January 7, 2025

8:00am – 6:00pm	Featured Products Drop Off (Exhibitors)
8:00am – 8:00pm	Innovation Zone Exhibitor Set-Up
8:00am – 12:00pm	Bow Technician Certification Practicals*
9:00am – 4:30pm	ARRO Hot Show
10:00am – 4:00pm	New Product Launch Drop Off

1:00pm – 5:00pm Bow Technician Certification Practicals*

4:00pm – 6:00pm New Product Launch Unveiling and Happy Hour

Wednesday, January 8, 2025

8:00am – 12:00pm Bow Technician Certification Practicals*

8:30am – 6:00pm ATA Show Hours

7:30am – 8:30am	Morning Seminar Session: George Ryals IV / Last Chance Archery — The Magic Key to Archery Consistency: Part 1
7:30am – 8:30am	Morning Seminar Session: Tommy Floyd / NASP – NASP: Growing the Sport of Archery
7:30am – 8:30am	Morning Seminar Session: Steven Shipe / Barnes & Thornburg LLP – The Intellectual Property Life Cycle
7:30am – 8:30am	Morning Seminar Session: Set Up Your Customers for Saddle Hunting Success
7:30am – 8:30am	Morning Seminar Session: Building the Best Arrow for Your Customer
10:00am – 10:30am	LA 2028 Summer Olympics*
10:30am – 11:00am	Archery Hunting and Shooting Sports Participation Numbers *
11:00am – 11:30am	State Director Panel Participation Numbers continued*
11:00am – 11:30am	Coffee Talk: Chris Tabone / Celerant — Using Data for Smart Business Decisions
11:30am – 12:00pm	Out of the Box Programs – Texas Archery Command Trailer*
12:00pm – 12:30pm	Coffee Talk: Eric Griggs and Destany Trent / GAS Bowstrings – Maximizing
	Your Bowstring Focused Profit Center in 5 Easy Steps
1:00pm – 1:30pm	Coffee Talk: Nicole Nash / ATA — Make the Most of ATA's Business Resources
1:00pm – 2:45pm	USA Archery Level 1 Instructor Certification*
1:00pm – 5:00pm	Bow Technician Certification Practicals*
2:00pm – 2:30pm	Coffee Talk: Kurt Smith / ATA — ATA Bow Technician Certification Q&A
2:00pm – 2:30pm	Easing Navigation on State Agency Websites *
2:30pm – 3:00pm	Retailer and State Agency Panel on Working Together*
3:00pm – 3:30pm	Coffee Talk: Industry Leader Q&A
3:00pm – 3:30pm	Understanding Federal Excise Taxes and How Everyone Contributes*
4:00pm – 4:30pm	Coffee Talk: Steven Shipe / Barnes & Thornburg — First Steps to Handle an IP
	Infringement
4:00pm – 4:30pm	State Director Panel on Federal Excise Tax Expenditures*
4:30pm – 5:00pm	Hunt Michigan Collaborative*
6:00pm – 9:00pm	ATA's Industry Celebration Event, presented by Mossy Oak

Thursday, January 9, 2025

6:30am – 8:15am	Target the Heart Breakfast
7:30am – 8:30am	Morning Seminar Session: George Ryals IV / Last Chance Archery — The
	Magic Key to Archery Consistency: Part 2
7:30am – 8:30am	Morning Seminar Session: Matthew Smith / ELEVATED Consulting – The Value
	of a Strategic Plan
7:30am – 8:30am	Morning Seminar Session: Mike Meiran / Pnuma Outdoors — Selling Hunting
	Clothing Strategies for Success

7:30am – 8:30am	Morning Seminar Session: Celerant — Using POS Data to Manage Inventory
7:30am – 8:30am	Morning Seminar Session: Keith Arnold and Randy Wood / TenPoint
	Crossbows – How to Maximize YOUR Sales to Crossbow Consumers
8:00am – 12:00pm	Bow Technician Certification Practicals*
8:00am – 1:00pm	USA Archery Level 3 Instructor Certification (requires Level 1 & 2
	completion)*
8:30am – 6:00pm	ATA Show Hours
9:00am – 11:45am	USA Archery Level 1 Instructor Certification*
11:00am – 11:30am	Coffee Talk
11:00am – 12:00pm	Panel Discussion on New Technology in the Industry*
12:00pm – 12:30pm	Coffee Talk
1:00pm – 1:30pm	Coffee Talk
1:00pm – 4:00pm	USA Archery Level 2 Instructor Certification*
1:00pm – 5:00pm	Bow Technician Certification Practicals*
1:00pm – 1:30pm	Panel Discussion on Out of the Box Programs like the Oklahoma/Career Tech
	Centers*
1:30pm – 2:30pm	Partnership Panel with USA Archery, S3DA, NASP, NFAA, CenterShot, Varsity /
	Archers USA, NBEF and IHEA*
2:30pm – 3:00pm	Discussion with the Council to Advance Hunting and Shooting Sports*
2:00pm – 2:30pm	Coffee Talk
3:00pm – 3:30pm	Coffee Talk
3:30pm – 4:00pm	Adaptive Archery: Unite and Empower your Community*
4:00pm – 4:30pm	Coffee Talk
4:00pm – 4:30pm	NWTF Foundation Marketing Campaign: Why Hunt for Good? The
	perspective of a national marketing campaign rollout for hunter advocacy.*
4:30pm – 5:00pm	NASP for Retailers/NASP Coordinators Update/Training*

Friday, January 10, 2025

7:30am – 8:30am	Morning Seminar Session: Randy Walk / Hoyt Archery — Growing a Culture of
	Innovation
7:30am – 8:30am	Morning Seminar Session: Matthew Smith / ELEVATED Consulting — What's
	the Value of My Retail Pro-Shop?
7:30am – 8:30am	Morning Seminar Session: Jeff DeRegnaucourt / RT Insurance — Loss
	Prevention Tips for Archery Businesses
7:30am – 8:30am	Morning Seminar Session: Eric Griggs & Cody Hall / GAS Bowstrings — All
	Things Bowstrings - A Deep Dive Into Bowstring Fibers & Construction
8:00am – 12:00pm	Bow Technician Certification Practicals*
8:00am – 1:00pm	USA Archery Level 3 Instructor Certification (Tentative timing/hours may
	change - requires Level 1 & 2 completion)*

8:30am – 3:00pm	ATA Show Hours
9:00am – 9:30am	Using GIS and census data to find the best location for Ranges*
9:00am – 12:00pm	USA Archery Level 2 Instructor Certification*
9:30am – 10:00am	Pennsylvania Grant Program for Ranges*
10:00am – 10:30am	Coffee Talk
10:00am – 10:30am	Grant Funding: What Can Be Used as Match Funds?*
10:30am – 11:00am	In-Depth Look at Range Development: Containment Ranges, Community
	Ranges, Mobile Ranges *
11:00am – 11:30am	Coffee Talk
11:00am – 12:00am	ATA Range Development and Resources: A Deep Dive into Generating
	Revenue on your Range.*
12:00pm – 12:30pm	Coffee Talk
1:00pm – 1:30pm	Coffee Talk
3:00pm – 5:00pm	Featured Products Pick-up (Exhibitors)